

ASPIRE

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Company Showcase: Project Management Solutions, Inc.

pm solutions

Organizations worldwide are embracing project management practices as a way to minimize risk and ensure consistent delivery of business initiatives. When they want to quickly establish or improve their project management structure, or when they need to get a time sensitive project or program successfully delivered, organizations will often turn to our featured employer, Project Management Solutions, Inc. (PM Solutions).

Hiring the right talent to get the job done makes all the difference.



With a team of fewer than 100 employees, PM Solutions provides organizations around the world with management consulting expertise. The company adheres to a rigorous talent acquisition process, ensuring that its consultants bring a history of demonstrated performance managing a diverse range of projects and programs. PM Solutions looks for a blend of interpersonal and leadership skills that demonstrate vision, superior communication, and motivational skills, coupled with a strong knowledge of project management principles, methodologies, and best practices.



Variety keeps the work exciting.

Since the company's inception 15 years ago, PM Solutions consultants have worked in a variety of industries, including manufacturing, information technology, financial services, and healthcare. Some of their clients are interested in assessing and improving their organizational structure. This requires a strategic level view of how things get done and how to improve the overall capabilities of the company. Other clients want hands-on expertise – a consultant who can come in and make direct contributions to the success of a project. This encompasses building a project plan, as well as scheduling, budgeting, resource allocation, and managing tasks.

The career path for PM Solutions consultants is not a traditional one of title and corporate ladders. Rather, the “best of the best” are motivated by the challenge of various assignments. Career growth is viewed in terms of interest, intrigue, size, and complexity of the projects that their PMs manage.

One particular area of specialization for PM Solutions is project management office (PMO) design and practice. The company executives have authored several books on the subject and their consultants have deployed and actively managed PMOs for both commercial and governmental organizations.

PM Solutions regularly posts consulting jobs on [PMI Career Headquarters](#), [PMI's niche job board for the project management profession](#).





Delivering business value through project management.

Karen Alfonsi, Director, HR & Talent Acquisition explains, “We understand how project management fits into an organization in terms of its strategic and operational goals. We establish a roadmap and action plan to support the goals of our clients. This approach saves them millions of dollars, brings products to market faster, and provides a team of consistent performers.”

“Project management not only brings value to our business, project management IS our business.”

Karen Alfonsi, Director, HR & Talent Acquisition

Ms. Alfonsi goes on to explain that the results speak for themselves:

- Delivering a capital initiative \$6 million under budget
- Improving on-time project delivery by 80 percent
- Completing a program six months ahead of schedule and \$2 million under budget
- Slashing human resources service costs by 66 percent
- Cutting cycle time by 20 percent and saving nearly \$5 million

PM Solutions is an inaugural member of the [PMI® Registered Consultant Program \(RCP\)](#). This designation recognizes the company as a global provider of project, program, and portfolio management consultation.

PM Solutions is headquartered in Glen Mills, PA and was founded in 1996 by J. Kent Crawford, PMP, a former President and Chair of the Project Management Institute (PMI®). PM Solutions delivers expert project management services to help organizations and their people perform to their maximum potential. Comprehensive offerings address organizational improvement, project execution, learning and development delivered through their training arm, the PM College® (www.pmcollege.com). For more about PM Solutions, visit www.pmsolutions.com/careers.

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[PMI Career Headquarters](#) is an online job board designed to connect employers with professionals in project management around the globe. For more information or to inquire about Featured Employer Ads and current promotions, please contact us today.

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